

Dear WX Systems Customer,

Firstly, we would all like to wish you a Happy New Year for 2004.

We are pleased to inform you, as is customary at this time of year, of some of the developments we have undertaken in the last twelve months and some of the exciting projects we have in store for the year.

The Company News:

Last year represented our first entire year at the new offices in Thun, Switzerland, which has proved to work well. In February Beat Zimmerman was promoted to Training Director, and also made Editorial Consultant to the Federal Aviation Authority's Journal of Aviation Training in October. In August, we welcomed Samuel Stucki to the team as our new Sales Director. Nils Lundstrom, Richard Reynolds, Julian Lee, George Yannaghas, and myself, continue to be assisted by the invaluable Iben Andsager, and the communications team headed by Nina-Corina Premezzi.

New Contracts:

We secured new contracts from the Egyptian Air Force, National Air Traffic Services of the United Kingdom, the Swiss Federal Office of Civil Aviation, Hong Kong Civil Aviation Department, NAV Portugal, Skyguide of Switzerland, UKSATSE in Ukraine, Ineco in Spain, Indian Airports Authority, and the Bahraini Ministry of Transport. Naturally we continue to support more than 35 other aviation organisations worldwide through our ongoing maintenance contracts.

Last year also saw a significant amount of consulting work, with Wx Systems providing experts to undertake various projects for Skyguide; Swiss Air Ambulance; Jet Aviation; Bern Airport; and Lugano Airport.

Software News:

On the software side the ***WPD Classic*** was launched in February and updated again in October. The **WX1™ Series of Software** was made available to selected new clients in December. Unfortunately we have seen some flagrant acts of software piracy in the last year and have asked the Business Software Alliance to investigate these. Please remember that software piracy is a felony in many states, which damages both suppliers and clients alike, and should be reported instantly.

Maintenance News:

On the maintenance side, the new www.wx-support.ch site was launched in January 2003 and has proved to be a great success, with most customer downloading their news and updates online. The International User Group Meeting was held in Switzerland in November, and followed by a conference organised by the International Approach Procedures Design Association (www.iapda.org), an organisation we continue to support.

Training News:

The training schedule has, as usual, been very busy this last year. New courses were developed for specific R-NAV Training, and we were invited to speak at the International Aviation Training Seminar hosted by the FAA in Oklahoma City in October. This year will see the launch of our Geodesy and Mapping courses, which have been designed specifically for procedure specialists. To see how you could benefit from any of WX Systems' exciting new courses, please visit our website or contact us.

Dates for your Diary:

Please come and join us the 2004 International User Group Meeting in Copenhagen, Denmark on March 16th 2004, which will be followed by a two-day course on Geodetics. Alternatively, perhaps consider taking the Wx Systems Refresher Course between April 5th and 9th 2004.

The Wx Systems Contribution:

As every year at this time, WX Systems makes a donation to various charitable organisations. This year we have selected The Primo Levi Association (www.primolevi.asso.fr), a small, non-governmental humanitarian centre providing free care and support to victims of political violence, and member of the International Rehabilitation Council for Torture Victims. We continue to support The Officer Association (www.officersassociation.com), which cares for retired members of the armed forces.

More Information:

For more information on what makes the WX1™ Series the best available, tried and tested, award winning software on the market today, please do not hesitate to contact us directly.

With best regards,

Yours sincerely,

A handwritten signature in black ink, appearing to read 'Patrick Markus Aisher', written in a cursive style.

Patrick Markus Aisher
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