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Dear Colleague,

**PROCEDURES FOR AIR NAVIGATION SERVICES AND AIRCRAFT
OPERATIONS**

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**(ICAO Doc. 8168 "PANS OPS") BASIC COURSE
SWITZERLAND**

October 6th to November 14th 2003.

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In light of recent demand, we are delighted to inform you that we are holding a PANS OPS Course on the above dates, at our Training Centre in Switzerland. Many colleagues and managers have expressed concerns about travelling to far-away places for training, in light of the unfortunate recent political and health scares that appear to be so prevalent at this time. Given this, we have decided to offer a full PANS OPS course at our location high in the Swiss Alps, where we hope the risk levels are somewhat lower!

More than 110 experts have now attended WX Systems Air Navigation Training Programmes, which are provided quarterly. All attendees are graded as to their understanding of the curriculum, and awarded Diplomas based on their aptitude. Since 1997, Advanced Training Courses and Workshops have also been held, to ensure that users can maintain their skill levels. Training can also be provided "on-site" for an additional fee.



PANS-OPS Basic Course:

Duration: 30 working days
Course costs: €20,000 including tuition fee, 4-star hotel with full board

The challenge and the responsibility of a procedure designer of today are quite remarkable. Amongst the many documents providing criteria how to develop instrument flight procedures, the ICAO document 8168, PANS-OPS is the most important one. This 6-week course was designed to introduce this document to new procedure designers. Over 30 days, the student will first learn how the document is structured, and how he will have to use it when he is back from the course and gets his first mandate. Furthermore he will learn all the criteria provided in PANS-OPS and do exercises on them. Furthermore he will go through a lot of calculations and formulas in order to not only KNOW the criteria but also UNDERSTAND them.

The Wx Systems PANS OPS course is held high in the Alps above the Swiss capital city of Berne. Accommodation is provided in a four star hotel with full board, so the only money you will require is for extras. The Hotel has many amenities, such as indoor swimming pool, tennis, golf, and sauna, and all in a beautiful and peaceful atmosphere, where you can dedicate the time required to working hard at your studies. Naturally, by being centrally located in Europe, with direct flights and express rail links to most major capitals, the course's location makes it easier to get home on the occasional weekend!

Discounted Course Fees:

The course cost is € 20,000 per student, but we are offering this with a 7.5% discount to individuals who currently have an active WX Systems Maintenance Agreement in place, or who book and pay before end of July 2003.

Conditions for Admission:

The student must prove an aviation background such as air traffic controller, commercial pilot with instrument rating, navigator, flight dispatcher or systems engineer. The student needs provide a letter of reference from his national aviation body or an ICAO accredited organisation.



Payment Terms:

- Cancellations can be made free of charge up to 60 days before the course commencement date.
- Cancellations made less than 60 days but at least 21 days before the course date will result in being charged 20% of the invoiced amount.
- Cancellations made less than 21 days but at least 14 days before the course date will result in being charged 50% of the invoiced amount.
- Cancellations made less than 14 days but at least 7 days before the course date will result in being charged 80% of the invoiced amount.
- Cancellations made less than 7 days before the course date will result in being charged the full amount PLUS an ADMINISTRATION FEE of 2000 €.

For countries required to have visa to enter Switzerland, the following rules apply:

Copies of the visa have to be faxed to the head office 21 days prior to commencing the course AT THE VERY LATEST. Failure to do so automatically results in the cancellation of the whole agreement and the full course fee PLUS an ADMINISTRATION FEE of 2000 € being charged.

How to Proceed:

Please contact me on: iben@wx-systems.ch to make your booking, or call us to discuss your requirements.

With regards.

Yours sincerely,

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